

# SpearStoreIT

## Automatic Data Protection

SpearStoreIT  
Service Overview v1.0

Every day your business generates critical data, which must be protected to ensure your business can continue to function on a daily basis. A simple error or system failure can result in this data being lost, which can cost your business hundreds or even thousands to replace or in the worst-case scenario, it could be irreplaceable! To ensure you are adequately protected your data must be backed up using the following criteria:

- **Regularly**
- **Securely**
- **Stored Off-site**
- **Instantly Retrievable**

*'Last year, one third of all UK businesses had a security incident that involved loss of data (excluding viruses).'*

Department of Trade and Industry

### What is SpearStoreIT?

SpearStoreIT is our **automated**, hands-free data backup solution that uses the Internet to ensure your data is backed up, **encrypted using bank standard security and stored securely off-site**. Data can be **restored simply**, in just a few clicks, minimising disruption to your business.

**SpearStoreIT is completely scalable** to your business needs. Whether you have an individual PC or laptop or a larger scale network with servers and databases, we have a solution for you.

### Why do you need SpearStoreIT?

Traditional methods of data backup do not protect you sufficiently from hazards including, human error, viruses, hardware failure, sabotage, hackers, a power cut, fire, flood and theft. You need a robust backup solution otherwise your data is at risk, and this puts your business at risk!

### What are the costs?

SpearStoreIT is a hassle free service that is charged on a monthly basis. Our service starts **from just £5.95 + VAT (for 550 MB of data)** per month for SpearStoreIT Plus, with our network and server options Lite and Pro starting at £4.50 per GB\*. For more information or a quotation please contact Spear to arrange an appointment with one of our Local IT Consultants.

### What do you get for your money?

**Automated Daily Backup** – As part of Best Practice and for your protection we recommend that you **back up daily** – and SpearStoreIT will be scheduled to run automatically – so you don't need to worry about remembering or wasting valuable productive time making sure it has worked.

**Bank Standard Security** – The security of your data is of paramount importance to us. Your data is encrypted using at least 128-bit encryption technology, which is as secure as most online banks.

**Offsite Protection** – Data is safely **stored off-site** in a state-of-the-art Maximum Security Offsite Storage Facility. Your data is also backed up by us, and this is mirrored, giving you access to one of four copies of your data at any time – so if one of the data centres is being improved or maintained it will not affect your business.

**Installation and Configuration** – Our Local IT Consultants, with support from our Technical Assistance Team will **completely set up and configure your backup** based on your requirements. You do not have to worry about whether it is configured correctly!

**Simple Restore** – In just a few clicks backed up data, even individual files can be restored to your computer – all you need is your unique encryption key and password.

**Scalable Solution** – Whether you have an individual PC or Laptop or a computer network we have a service for your business. As your business and the data you create grows exponentially, you can rest assured our solution can grow with your business.

\* Prices are variable depending on the amount of data being backed up. SpearStoreIT Lite and Pro are subject to a monthly software licence fee of £5 for SpearStoreIT Lite and £50 for SpearStoreIT Pro.

For more information on our services and to view our online presentations visit

[www.spearstoreit.com](http://www.spearstoreit.com)

# SpearStoreIT

Automatic Data Protection

SpearStoreIT  
Service Overview v1.0

**24x7 Data Access** – **Access** your data when you need it, **any time, any place** with your unique encryption key and password.

**Data Archive** – SpearStoreIT will archive **up to 30 copies** of the same file for 30-days – so you can go back to a previous backup and work on a version prior to changes being made or data corruption occurring.

**Free Technical Support** – Although the system is simple to use, our **technical assistance** team will be on hand to provide technical information or support if you need it.

**Common File Storage** – If you have a document or file saved in more than one place on your computer, SpearStoreIT will automatically recognise this and to **reduce cost** will only store one version.

**Incremental Backup** – To reduce backup costs our solution is so intelligent that it backs up your data in increments – meaning it will **only back up data changes**. If you have already backed up a document and then changed it today - the system will only back up the changes.

**Completion Notification** – SpearStoreIT will notify you if there have been any problems with the backup so you are certain your backup has been **successfully completed**.

**Data Sharing** – With your secure unique password and encryption key you can **share data** among colleagues if required – giving them access to the backup when they need it.

## Business Options:

SpearStoreIT is a flexible, scalable backup solution, and because every business is unique you can mix and match our solutions to meet your requirements.

### SpearStoreIT Plus

This solution is best suited to businesses with **small numbers of PCs** or companies with a **mobile workforce** with laptops. Each device is backed up individually, ensuring all of your company data, even that of employees operating out of the office is protected against loss.

### SpearStoreIT Lite

Our server product is suited to businesses with a **Microsoft server and/or networked PCs**. The backup will run automatically every day ensuring all critical data held within your network is completely secure. SpearStoreIT Lite is suitable for networked drives, Windows server operating systems including Microsoft Windows Small Business Server\*\*.

### SpearStoreIT Pro

The Pro solution ensures more sophisticated IT systems are backed up. SpearStoreIT Pro can back up Unix, Linux, Solaris and Novell Servers including database applications Microsoft SQL, Exchange, Oracle, Sybase, Lotus Domino and GroupWise.

## What do you do next?

All you need to do now is **contact Spear** via **Email to [sales@spearstoreit.com](mailto:sales@spearstoreit.com)** or on our **Customer Hotline 0870 766 2478** and we will be happy to arrange an appointment for one of our local representatives to visit your business.

\*\* To backup Microsoft Exchange or Microsoft SQL you will need to use SpearStoreIT Pro.

For more information on our services and to view our online presentations visit

[www.spearstoreit.com](http://www.spearstoreit.com)